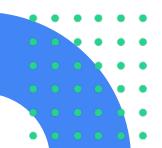


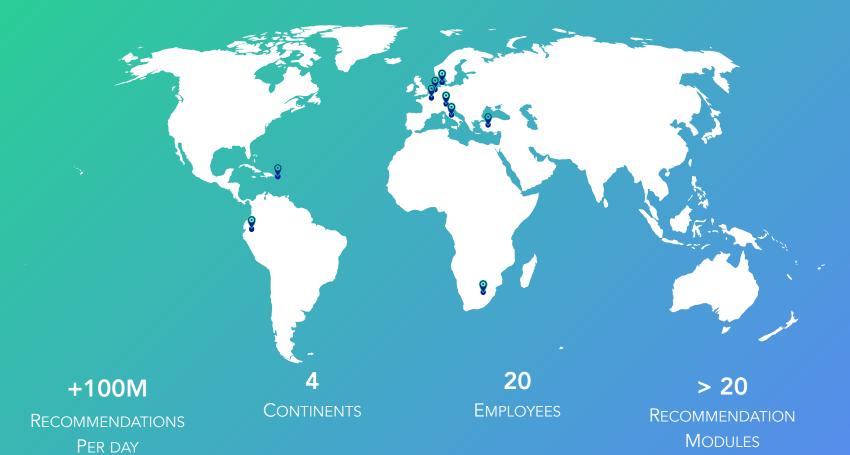
#### NICE TO E-MEET YOU!



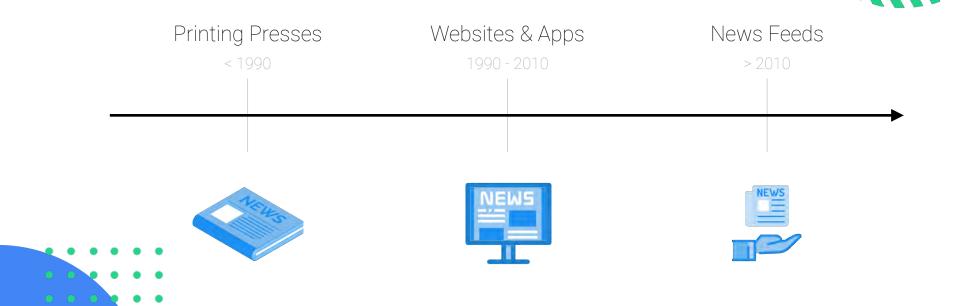
Thomas Steisel
Head Of Sales
thomas.steisel@froomle.com



### FROOMLE



#### SUPPORTING THE DIGITAL TRANSFORMATION OF NEWS PUBLISHERS



**Quality Journalism + Quality Experience** 

# PROBLEMS FROM A DIGITAL WORLD WE SOLVE



### CONTENT DISCOVERABILITY





#### **#1: CONTENT DISCOVERABILITY**

Oswald



Number of visits: 150

Reading history: Trump, Soccer, Afghanistan, Science

Currently reading about France's elections































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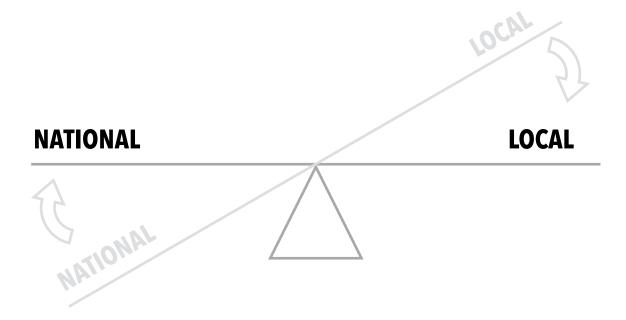


### Surfacing Regional Content





#### **#2 SURFACING REGIONAL CONTENT**

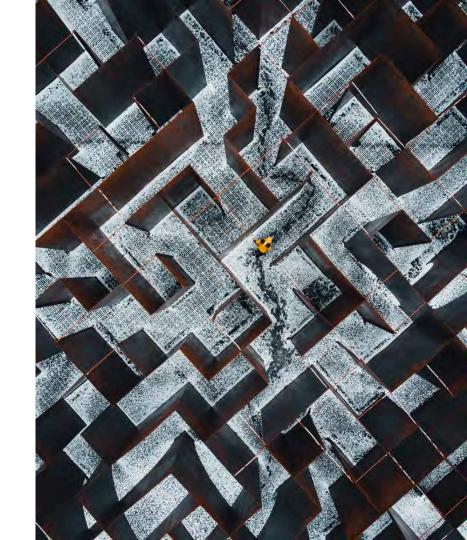




#### **#2 SURFACING REGIONAL CONTENT**



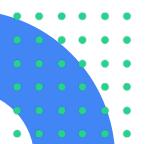
FILTER BUBBLES

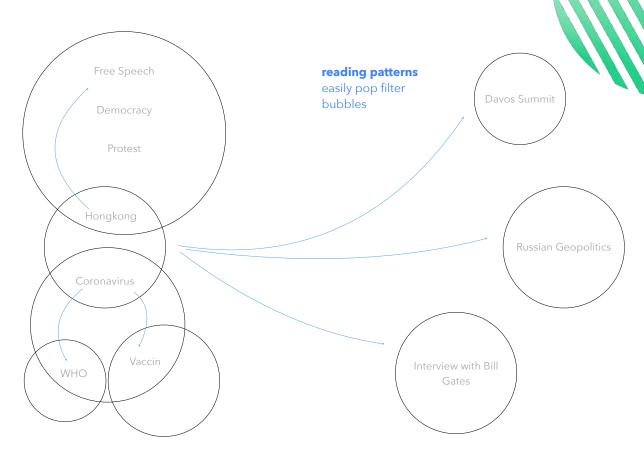




#### **#3 FILTER BUBBLES**

**content analysis** can only guide the reader to adjacent bubbles



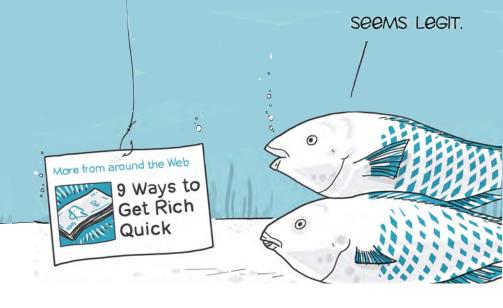


Popularity Dictatorship





WE FIRST THOUGHT IT WAS EASY





#### **#4 POPULARITY DICTATORSHIP**

### What your **users** want to read Looking at what readers like them have done



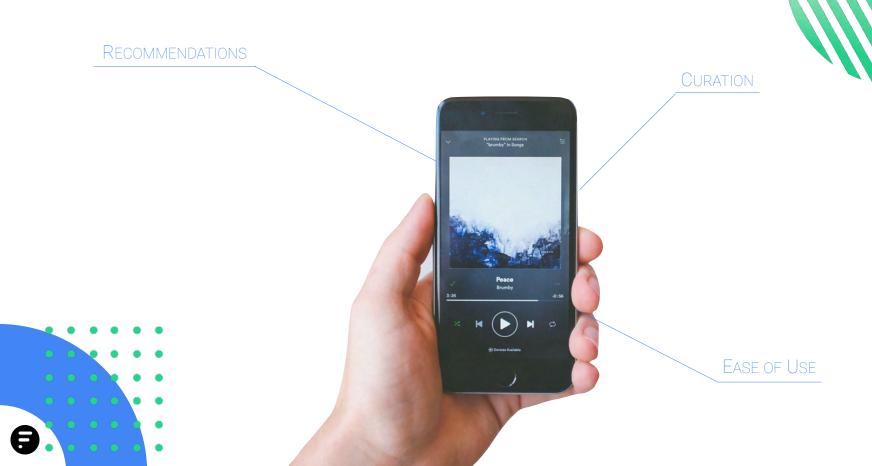
What your **editors** want to promote Looking at content highlighted by the newsroom

FLY BY'S





#### **#5 FLY BY'**S



#### #5 FLY BY'S

RECOMMENDED FOR YOU

SIMILAR VIDEOS EDITOR'S PICK FROM YOUR REGION

POPULAR VIDEOS



YOU MIGHT HAVE MISSED

CONTINUE WATCHING

BEST FROM PREMIUM

TOPIC RANKING

EXIT POP-UP

#### Al is here to replace help you!



#### **N**EWSROOM

Work on creating qualitative content, defining content strategy

Work on curating the content distribution for every reader



PERSONALIZATION TEAM



#### **PRODUCT TEAM**

Work on delivering the best front- and backend experience for every customer



## Thank you!







De Telegraaf



la Repubblica

La Opinión

LASTAMPA axel springer\_